

Richmond National Insurance Company 11013 West Broad Street, Suite 300 Glen Allen, VA 23060

## COLLECTION AGENCY PROFESSIONAL LIABILITY APPLICATION

## I. INSTRUCTIONS

- 1. All application questions must be fully answered. If more space is needed, continue on a separate sheet and indicate the question number.
- 2. If a question does not apply, write "N/A".
- 3. When applicable, provide copies of:
  - a. Loss runs, dated within 60 days of submission, covering the past five (5) or more years.
  - b. Expiring Declarations Page with retroactive date (if applicable)
  - c. Any disclaimers and/or descriptive brochures which are provided to existing or prospective clients
  - d. Copies of Applicant's collection letters, demand forms and collection telephone scripts

II.	GENERAL INFORMATION
1.	Name of Applicant (include any DBA's) :
2.	Contact Name: Contact Title:
	Phone Number: Email Address:
3.	Year Business was established (MM/DD/YYYY):/
4.	Principal Address:
5.	Total Branch Locations: List all addresses for additional branches:
6.	Applicant's website: www
7.	Applicant is: Corporation Partnership Individual LLC Other
8.	Is the Applicant firm controlled, owned or associates with any other firm, Yes No
	corporation or company?
	If yes, are services provided to such organization(s)?
	If yes, to either of the above, attached detailed explanation.
III.	PROFESSIONAL SERVICES
1.	Full description of services rendered. Coverage will only apply to disclosed premises and operations.  Attach all brochures and promotional materials and contracts:

RNEO APP MPL 010 0924

	What safeguards or procedures do indicated in question 2 above?				-
. 7	Total Gross Revenues: (Please pro	vide proje	ctions if a new busine	ess)	
	PROJECTED CURRENT YEAR		1 <sup>ST</sup> YEAR PRIOR	2 YE	ARS PRIOR
	\$	\$		\$	
	Does any single client provide ove If yes, please provide full details:	_	•		Yes
	What percentage of Applicant's b What operations are subcontracte		_		
\ L		ed? s, and emp	loyees engaged in pro		
\ L	What operations are subcontracte List all owner(s), partners, officers	ed? s, and emp	loyees engaged in pro	ofessional services	
\ L	What operations are subcontracters all owner(s), partners, officers employees and all professional sta	ed? s, and emp	loyees engaged in pro	ofessional services	. Include part-tir
\ L	What operations are subcontracters all owner(s), partners, officers employees and all professional sta	ed? s, and emp	loyees engaged in pro	ofessional services	. Include part-tir
\ L	What operations are subcontracters all owner(s), partners, officers employees and all professional sta	ed? s, and emp	loyees engaged in pro	ofessional services	. Include part-tir
	What operations are subcontracters all owner(s), partners, officers employees and all professional sta	ed? s, and emp aff membe	loyees engaged in progres:	ofessional services	. Include part-tir
	What operations are subcontracted List all owner(s), partners, officers employees and all professional standard NAME  Do all employees (including mana	ed? s, and emp aff membe gement) a	loyees engaged in progres:	ofessional services	YEARS IN PRACT
	What operations are subcontracted List all owner(s), partners, officers employees and all professional standard NAME  Do all employees (including mana seminar?	gement) a	loyees engaged in progres:  TITI  ttend at least one and	nual educational	YEARS IN PRACT  Yes   Yes

12. Provide the percentage of procedures			
a. Letters:%			
b. Telephone calls:%			
c. Institution of legal proceeding	·		
d. Other (describe):%			
13. Does the Applicant purchase debt fro	m clients?		☐ Yes ☐ No
If yes, please provide corresponding p		%	
, ,, ,			
14. List all states where you pursue collec	ction monies:		
15. Describe all steps taken to comply wit	th the FDCPA and all applicable	state collection la	aws:
16. Describe all steps taken to comply wit	th the TCCPA all applicable state	e collection laws:	
17. Does the Applicant have procedures a			Yes No
pursing debts that have expired unde	r applicable statues of liffiltatio	115 !	
18. Does the Applicant have any attorney If yes, how many?			Yes No
19. Fully describe the extent of litigation		r collection agen	21.
15. Fairy describe the extent of neighbor	activities/involvement with you	ir concedion agent	-y·
20. Has a lawyer reviewed and approved  If no, why not?	all collection forms/letters that	are sent?	Yes No
20. Has a lawyer reviewed and approved	all collection forms/letters that	are sent?	Yes No
20. Has a lawyer reviewed and approved If no, why not?	all collection forms/letters that ent with repossessing property r services not previously refere	are sent?  of others:  nced above for	Yes No
20. Has a lawyer reviewed and approved If no, why not?	all collection forms/letters that ent with repossessing property r services not previously refere	are sent?  of others:  nced above for	Yes No
20. Has a lawyer reviewed and approved If no, why not?	all collection forms/letters that ent with repossessing property r services not previously refere	are sent?  of others:  nced above for	Yes No
20. Has a lawyer reviewed and approved If no, why not?	all collection forms/letters that ent with repossessing property r services not previously refere	are sent?  of others:  nced above for	Yes No
20. Has a lawyer reviewed and approved If no, why not?	all collection forms/letters that ent with repossessing property r services not previously refere	are sent?  of others:  nced above for	Yes No

IV.	INSURANCE	AND LOSS H	HISTORY			
1.	If yes, provi	de:	ently in force?	] Yes [	No	
POI	ICY PERIOD	CARRIER	PER CLAIM/ AGGREGATE LIMIT	DEDUCTIBLE	RETROACTIVE DATE	PREMIUM
FOL	ICI PERIOD	CARRIER	PER CEANNI AGGREGATE ENVIT	DEDOCTIBLE	KLINOACIIVL DAIL	\$
						\$
						\$
your c	urrent insura ge may not l	ance declara be available	coverage you will be asked to tion page documenting the exif the date of your current retgap between effective dates.	piring retroad	ctive date and limits.	Prior acts
2.	Requested I	imits:	] \$100k/\$300k	/\$250k [ S2M [	\$500k/\$500k Other:	
	Requested [	Deductible:	\$2,500 \$5,000	\$10,0	000 🗌 Other:	
3.	Has any Insu	urer cancelle	d, rescinded, nonrenewed or d	declined any s	imilar insurance for t	he Applicant,
	its predeces	sors, subsidi	aries, affiliates, and/or any otl	ner person or	organization propose	ed for this
	insurance in	the last 5 ye	ears?			Yes No
	If yes, please explain why:					
4.		•	person as appropriate, in the l	ast five (5) ve	ars. have anv claims b	peen made
	against the	person or en	ntity applying for insurance, or oyees, or any predecessors in	any of your pa		
	a. How ma	ny claims ha	ive been made in the past five	(5) years:		
	b. Complet	te a separate	Supplemental Claim Applicati	on for each cl	aim.	
5.	Is the Applic	cant or any p	rincipal, partner, owner, office	er, director, er	mployee, manager, oi	r managing
	member of	the Applican	it or any person(s) or organizat	tion(s) propos	ed for this insurance	aware of any
	fact, circum	stance situat	tion, incident, or allegation of	negligence or	wrongdoing, which n	nay afford
			ich as would fall under propos			Yes No
			s:			
	, , ,					
6.	Does the Ap	plicant carry	/ General Liability Insurance:			Yes No
	If yes, provi	de:				
	a. Insurer:					
	_		nclude Products/ Completed O	perations Haz	ards?	☐ Yes ☐ No
	222 3		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2			
	EDALID VAVA	ANIM CC				
V.	FRAUD WAF	KININGS				
Genera	Fraud Warning	g. Δην nerson ν	who knowingly presents a false or fra	udulent claim fo	ur nayment of a loss or he	nefit or

knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement

in prison.

Alabama	ce to Applicants in:  Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly
Alaballia	presents false information in an application for insurance is guilty of a crime and may be subject to restitution, fines
	or confinement in prison, or any combination thereof.
Alaska	A person who knowingly and with intent to injure, defraud, or deceive an insurance company files a claim
	containing false, incomplete, or misleading information may be prosecuted under state law.
Arizona	For your protection Arizona law requires the following statement to appear on this form: Any person who
	knowingly presents a false or fraudulent claim for payment of a loss is subject to criminal and civil penalties.
Arkansas	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly
	presents false information in an application for insurance is guilty of a crime and may be subject to fines and
	confinement in prison.
California	For your protection California law requires the following to appear on this form:
	Any person who knowingly presents false or fraudulent information to obtain or amend insurance coverage or to
	make a claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state
	prison.
Colorado	It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company
	for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines,
	denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly
	provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of
	defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable for
	insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory
	Agencies.
Delaware	Any person who knowingly, and with intent to injure, defraud or deceive any insurer, files a statement of claim
	containing any false, incomplete or misleading information is guilty of a felony.
District of	WARNING: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the
Columbia:	insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny
	insurance benefits if false information materially related to a claim was provided by the applicant.
Florida	Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim
	containing any false, incomplete, or misleading information is guilty of a felony of the third degree.
Idaho	Any person who knowingly, and with intent to defraud or deceive any insurance company, files a statement
	containing any false, incomplete, or misleading information is guilty of a felony.
Indiana	A person who knowingly and with intent to defraud an insurer files a statement of claim containing any false,
	incomplete, or misleading information commits a felony.
Kentucky	Any person who knowingly and with intent to defraud any insurance company or other person files a statement of
	claim containing any materially false information or conceals, for the purpose of misleading, information concerning
	any fact material thereto, commits a fraudulent insurance act, which is a crime.
Louisiana	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly
	presents false information in an application for insurance is guilty of a crime and may be subject to fines and
	confinement in prison.
Maine	It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the
	purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.
Maryland	Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who
	knowingly or willfully presents false information in an application for insurance is guilty of a crime and may be
	subject to fines and confinement in prison.
Minnesota	A person who files a claim with intent to defraud, or helps commit a fraud against an insurer, is guilty of a crime.
New	Any person who, with a purpose to injure, defraud or deceive any insurance company, files a statement of claim
Hampshire	containing any false, incomplete or misleading information is subject to prosecution and punishment for insurance
	fraud, as provided in RSA 638:20.
New Jersey	Claim: Any person who knowingly files a statement of claim containing any false or misleading information is subject
-	to criminal and civil penalties.
	Application: Any person who includes any false or misleading information on an application for an insurance policy
	is subject to criminal and civil penalties.
New Mexico	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly
	presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and
	criminal penalties.

N V I	
New York	Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of
	misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime,
	and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.
Ohio	Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an
	application or files a claim containing a false or deceptive statement is guilty of insurance fraud.
Oklahoma	WARNING: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim
	for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a
	felony.
Pennsylvania	Any person who knowingly and with intent to defraud any insurance company or other person files an application
	for insurance or statement of claim containing any materially false information or conceals for the purpose of
	misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime
	and subjects such person to criminal and civil penalties.
Rhode Island	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly
	presents false information in an application for insurance is guilty of a crime and may be subject to fines and
	confinement in prison.
Tennessee	It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the
	purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.
Virginia	It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the
	purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.
Washington	It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the
	purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits.
West	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly
Virginia	presents false information in an application for insurance is guilty of a crime and may be subject to fines and
	confinement in prison.

## VI. NOTICE TO APPLICANT

NOTICE: THE INSURANCE COVERAGE FOR WHICH THE APPLICANT IS APPLYING IS WRITTEN ON A CLAIMS MADE AND REPORTED POLICY, WHICH APPLIES ONLY TO **CLAIMS** FIRST MADE AND REPORTED DURING THE **POLICY PERIOD** AS STATED IN THE DECLARATIONS, OR ANY APPLICABLE **EXTENDED REPORTING PERIOD**. THE LIMIT OF LIABILITY TO PAY **DAMAGES** WILL BE REDUCED AND MAY BE EXHAUSTED BY **CLAIM EXPENSES**, AND **CLAIM EXPENSES** MAY BE APPLIED AGAINST THE DEDUCTIBLE AMOUNT, IF APPLICABLE. IN NO EVENT WILL WE BE LIABLE FOR **DAMAGES** OR **CLAIM EXPENSES** IN EXCESS OF THE APPLICABLE LIMIT OF LIABILITY. IT IS IMPORTANT THAT YOU REPORT ANY KNOWN CLAIMS AND/OR CIRCUMSTANCES OR INCIDENTS THAT COULD RESULT IN A CLAIM TO YOUR CURRENT INSURER OR PURCHASE AN EXTENDED REPORTING PERIOD ENDORSEMENT TO POTENTIALLY COVER SUCH CLAIMS AND/OR CIRCUMSTANCES OR INCIDENTS. WE WILL NOT PROVIDE COVERAGE, AND COVERAGE IS EXPRESSLY EXCLUDED, FOR CLAIMS AND/OR CIRCUMSTANCES OR INCIDENTS OF WHICH THE APPLICANT HAS KNOWLEDGE AND/OR IS AWARE PRIOR TO THE EFFECTIVE DATE OF THIS POLICY, IF OFFERED AND ACCEPTED. PLEASE READ THE ENTIRE **APPLICATION** CAREFULLY BEFORE SIGNING.

## VII. REPRESENTATION AND WARRANTY

The Applicant acknowledges that the answers provided herein are based on a reasonable inquiry and/or investigation. The Applicant represents and warrants that the above statements and particulars together with any attached or appended documents are true and complete and do not misrepresent, misstate, or omit any material facts. The Applicant agrees it has a continuing obligation to notify us of any material changes in the answers to the questions on this questionnaire which may arise prior to the effective date of any policy issued pursuant to this questionnaire and the Applicant understands that any outstanding quotations may be modified or withdrawn based upon such changes at our sole discretion. Completion of this form does not bind coverage. Applicant's acceptance of the company's quotation is required prior to binding coverage and policy issuance. All written statements and materials furnished to the company in conjunction with this application are hereby incorporated by reference into this application and made a part of this application.

Name of Applicant:	
Signature of person authorized to execute on behalf of the Applicant:	Date:
Print name and title of person authorized on behalf of the Applicant:	